

# DEFENSE NEWS

Fighting for Justice and Balance in Civil Courts



WASHINGTON DEFENSE TRIAL LAWYERS

*Fighting for Justice and Balance in Civil Courts*

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## It's the End of an Era: Securities Class Actions Are Way Down, and the Practice Shows Little Sign of Recovering

*By Andrew Longstreth, The American Lawyer*

The era was marked by mysterious envelopes. When opened, the official-looking documents inside informed the reader that, because he owned three shares of, say, Microsoft Corp. stock some years ago, he was part of a class of plaintiffs. The class had already brought a lawsuit against Microsoft for a problem the reader had never noticed. Now the settlement was being divided, and the reader might be entitled to something. But the reader, disheartened by the sheaf of forms asking for details about a barely remembered transaction, usually tossed the notice in the trash and started flipping through that day's Pottery Barn catalog.

Those envelopes are disappearing. Securities class actions are on the wane. For decades, corporate America fought them hard, writing checks to settle cases with one hand, and checks to K Street lobbyists with the other. But the plaintiffs proved tenacious, and the cases kept coming.

Until recently, that is. Last year, plaintiffs filings were down nearly 40 percent from the previous year, to the lowest level of securities class actions in more than a decade. The downward trend is expected to continue this year.

Why? Take your pick from among several explanations. (A) The stock market is near an all-time high, and fraud tends to be discovered when the market is down. (B) The field's most prolific plaintiffs firm, Milberg Weiss, has been reduced to a shadow of its former self. (C) Recent appellate court rulings, including a couple at the U.S. Supreme Court, have made it tougher on plaintiffs. And no one can rule out (D), that the Sarbanes-Oxley Act and increased enforcement by the Securities and Exchange Commission and the U.S. Department of Justice have made corporate America more honest.

This fantasy-come-true for corporate America means bad news for the law firms that represent it. Since 1997, defense firms could expect around 200 new cases a year. Scandals at companies like Enron Corp. and WorldCom Inc., supersized the stakes – and the fees.

The prosperous defense bar owes a good chunk of its fortune to its antagonist, Melvyn Weiss. In the 1960s Weiss was one of a handful of attorneys who explored the commercial applications of new amendments to federal rules of procedures, which allowed for expanded class actions. Weiss distinguished himself by aggressively growing the business. "He was willing to throw a lot money at the cases and take them further [than anyone else]," says Fred Isquith, a class action attorney at Wolf Haldenstein Adler Freeman & Herz. "He was prepared

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## End of an Era *From Page 1*

to build a bigger firm. Others were more... risk-averse.”

Weiss created a lucrative practice for himself and others. Throughout the 1980s and 1990s, Milberg Weiss was to securities class actions what Wachtell, Lipton, Rosen & Katz was to M&A. The passage of the Private Securities Litigation Reform Act in 1995 – legislation designed to curb the suits – hardly made a dent. From 1995 to 2003, Milberg served as lead or co-lead plaintiff in more than half the cases settled, according to a report by Cornerstone Research Inc. At its peak, the firm had more than 200 lawyers. In 2002, as the scandal wave hit, the firm filed 361 securities cases, according to Westlaw.

But the firm has been diminished. After being indicted last year on charges that it illegally paid named plaintiffs, it has shrunk to less than 70 lawyers, and last year it filed only 59 cases. In July former name partner David Ber-shad pled guilty to conspiracy and agreed to cooperate with prosecutors. Observers see the plea as an inexorable step to the indictment of Weiss, who declined to comment for this article, and former partner Bill Lerach.

The sinking of Milberg, and securities class action litigation in general, is having an impact on the defense side. For example, in 2003 Skadden, Arps, Slate, Meagher & Flom appeared on 155 federal and state dockets in securities cases, according to figures collected by Westlaw. Last year the firm appeared on 58. Similarly, Cadwalader, Wickersham & Taft

appeared on 49 new dockets involving securities cases in 2002 and only nine last year. Those firms are not alone in feeling a drop-off. “Where we would get eight to ten new cases [every year], maybe it’s three to six now,” says Jeffrey Rudman, who co-chairs the securities department at Wilmer Cutler Pickering Hale and Dorr.

Most defense lawyers feign indifference. “It’s not a concern,” says William Sullivan, a partner at Paul, Hastings, Janofsky & Walker. Sullivan and others express a deep and abiding faith in the creativity of the plaintiffs bar to overcome legal obstacles.

History gives them comfort. After the PSLRA was enacted, plaintiffs lawyers showed resiliency in adapting to the new legal standards. After a dip in 1996, the number of filings shot back up. Plaintiffs lawyers also learned to court financial institutions as clients, which have become the vehicle to control cases and reap the lion’s share of fees.

Defense lawyers say that other kinds of matters are keeping them busy. Backdating stock options investigations, for example. The SEC says that it has initiated more than 100 inquiries into the practice. Some firms, like Wilson Sonsini Goodrich & Rosati, Quinn Emanuel Urquhart Oliver & Hedges, and O’Melveny & Myers, have each landed more than a dozen cases. Other defense lawyers are finding work on litigation arising from the current private equity buyout boom. Just after the pipeline operator Kinder Morgan Inc., announced a management-led buyout, for example, Lerach

*Continued on Next Page*

## End of an Era From Page 2

Coughlin Stoia Geller Rudman & Robbins filed a suit against the buyers on behalf of shareholders, claiming that the price was “grossly inadequate and unfair” to shareholders. Bernstein Litowitz Berger & Grossmann, another traditional plaintiffs securities fraud firm, has also brought cases challenging the value of deals, like the Dolan family’s buyout of Cablevision Systems Corp.

Of course, defense lawyers can be expected to put a positive spin on their business, but are they whistling past the graveyard?

Backdating, for example, has limited potential. There are a few major investigations, but many are relatively small matters, which can be handled by fewer than a half-dozen attorneys. And litigation over private equity deals tends to be shorter than securities class actions, and doesn’t require the massive amount of discovery.

Nor is there a new Milberg on the horizon. After several years, and several key court rulings, the PSLRA’s goal of forcing plaintiffs to allege highly specific allegations appears to be working, according to both plaintiffs and defense lawyers. That makes a firm model based on filing lots of actions harder to maintain, since plaintiffs cases are more prone to dismissal. A handful of major players in the practice – Bernstein Litowitz and Grant & Eisenhofer, for example – file the major cases that Milberg did at its peak, but don’t bring the bevy of smaller cases that Milberg also did.

Lerach Coughlin, a successor firm to Milberg Weiss, has the resources to be a major filer. It has nearly 180 lawyers. But the firm has said its leader, Bill Lerach, is considering retiring at the end of the year, which

has fueled speculation among competitors that the firm could splinter. Patrick Coughlin, a cofounder of the firm, denies that a split is imminent. But he doesn’t promise that the firm will maintain its current size. “If the market [for class actions] gets cut in half, we’ll shrink,” says Coughlin.

The new environment has not left every defense attorney sanguine about the future. Cadwalader partner Gregory Markel believes the golden age of securities class actions has likely come to an end. When asked what the drop-off means for his business, Markel answers, “I think it means you diversify.”

Spoken like a true lawyer.

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# No Hearsay in Electronically Generated Information

By Bradford E. Biegon, Spriggs & Hollingsworth, Washington D.C.

Are you facing a mountain of electronic discovery and wondering if you can get it into evidence? Take heart: A recent 101-page opinion out of Baltimore, issued in a case involving a small maritime insurance dispute, tells you how. The opinion, written by U.S. Magistrate Judge Paul Grimm, is a road map to how to use the fruits of electronic discovery as evidence at trial.

But be careful. For all of Grimm's step-by-step directions, he includes a detour through electronically generated information that could be a highway to nowhere. And whether you agree with his conclusions or not, you are almost certain to see Grimm's opinion in future disputes about the admissibility of electronic information at trial.

Although the case (*Lorraine v. Market American Insurance*) began as a \$15,000 insurance dispute when lightning struck a yacht anchored in the Chesapeake Bay, Grimm's May 4 opinion veered off on an entirely different tack to give lawyers a clear, step-by-step framework for understanding how electronic evidence fits – or does not fit – into courtroom evidence.

The Lorraine opinion is important. Grimm provides an evidentiary manual of how to use documents that people create and store in computers as evidence at trial. In other words, this opinion will turn out to be a great study guide for corporate counsel confronting electronic evidence at trial. Because the object of electronic discovery is supposedly to gather evidence for trial, Grimm's observations also shed important light on questions of e-discovery.

## Look Who's Talking

Perhaps the more important – and interesting – aspect of Grimm's opinion is his conclusion that information he describes as "electronically generated" is completely outside the hearsay rule. The hearsay rule is among the best known and important of the gate-keeping rules to screen evidence before it reaches the jury. Under the hearsay rule, a statement made outside of court may not be offered into evidence for its truth unless the statement falls within one or more specific exceptions (for example, when the statements are contained in business records, made by employees or agents, or made against the speaker's interests).

Hearsay evidence is excluded at trial because there is no opportunity to cross-examine its creator to determine how reliable the evidence is.

By electronically generated information, Grimm means information a computer creates itself. Electronically generated information can take a variety of forms. Grimm cites as an example the report a fax machine prints whenever a fax is sent. Another example (but which he does not cite) is "metadata." Metadata is information "created" by the computer that records (often without the user's knowledge and often without the user ever seeing it) what has happened to a particular document, such as who created the document, when it was created, who viewed it and who changed it.

Treating electronically generated information as outside the hearsay rule has consequences. If electronically generated information is outside the hearsay rule, it can be used

for a number of purposes at trial. And if that is so, then electronically generated information becomes an even more valuable discovery target.

When Grimm excluded electronically generated information such as fax reports and metadata from the hearsay rule, it was not because he concluded it was somehow inherently more reliable than other evidence. Instead, he said it can't be considered hearsay because it's a statement "made" by a computer instead of by a human,

and the hearsay rule applies only to humans who make statements.

Grimm reasoned that when a fax machine issues a report saying a fax was sent, it is the fax machine that is the "declarant." Using the same logic, when a computer collects and exports metadata information about when a file was created, who created it, and who changed it, it is a computer doing the talking. Because the rules of evidence say a hearsay declarant must be human, Grimm concluded, information created by a computer simply could not qualify as hearsay. And this is where Grimm makes his detour.

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Metadata is information  
"created" by the computer  
that records what hap-  
pened to a particular docu-  
ment, when it was created,  
who viewed it and who  
changed it.

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When he concluded that a fax machine or computer is the “declarant” of electronically generated information, Grimm surprisingly didn’t answer an important question: Can fax machines and computers really be “witnesses”? The rules of evidence require witnesses to have personal knowledge of the events they describe – or the testimony is not evidence – and, obviously, a computer simply cannot have personal knowledge.

Even if we ignore the personal knowledge problem and treat a fax machine or a computer as a witness, why should the fax machine or computer’s “statements” be attributed to its owner? A computer isn’t the owner’s employee or its agent: both terms apply only to humans – which was Grimm’s reason for excluding electronically generated information from the hearsay rule in the first place. Besides, if a computer is really following a software programmer’s instructions when it makes its “statement,” why should those statements be attributed to a user or owner who had nothing to do with the programming?

Some courts may accept Grimm’s analysis at face value, and you must be prepared for that. But other courts may consider it a dead end that leaves all of this electronically generated information in the middle of nowhere. After all, if computers can’t be witnesses, then their “statements” most likely aren’t evidence and may not be admissible at all. In short, treating computers as declarants and putting their “statements” outside of the hearsay rule may be an evidentiary cul-de-sac.

## **Some Way Out of Here**

The only way out of a cul-de-sac is a U-turn, and here it might save the day. Recall that it is Grimm’s decision to treat machines as the declarants of electronically generated information that creates this problem. If a human declarant were actually at the heart of this electronically generated information, then it could easily be analyzed under the hearsay rule. And conveniently, there really is a human “declarant” behind electronically generated information.

Consider a fax report. The fax report is a statement that a fax containing a certain number of pages was sent to a certain number at a certain time. It is a human’s statement because it was a human who wrote the software program that spells out the exact conditions under which the fax report will be printed and what it will say. When a fax report is created, it is the software programmer’s statement that those predetermined conditions have been met.

Of course, the programmer does not actually witness any faxes being sent, but that does not matter under the hearsay rule. The hearsay rule does not require that a declarant actually witness the events described in her declaration to be considered a “declarant” under the rule. In fact, one reason we do not allow hearsay testimony is that the declarant is not available for cross-examination about what she observed (if anything).

Once the information is treated as hearsay, Grimm’s opinion lays out the circumstances in which it might be admitted as evidence. For example, did the producing corporation maintain the fax report as a business

record? If so, it might qualify for an exception under the hearsay rule. But whatever the answer to that particular question, at least it affords a well-recognized and well-tested framework for dealing with such evidence.

There is even an advantage to treating fax reports and other electronically generated information as hearsay. Under Grimm’s approach, a fax report qualifies as evidence of when a fax was sent, even if the clock on the machine is blinking “12:00” and was never properly set. But if treated as hearsay, the fax report would most likely be allowed into evidence under the business records exception. And if the fax machine’s owner used fax reports as business records, we can more safely assume that the business made sure that the machine’s clock was accurately set.

These concerns are not merely academic. They go directly to the rising costs of litigation. Last year’s amendments to the discovery rules opened the floodgates of electronic discovery, which can be expensive and time-consuming. Yet the changes did not address whether any of the resulting discovery materials were actually admissible at trial.

To be sure, parties may seek discovery of materials that are not admissible. But courts are charged with weighing the burdens and benefits of discovery. If a party seeks discovery of electronically generated information such as metadata, which may not be evidence at all – or at best, hearsay – the courts might do well to consider such discovery unjustified, particularly

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## Hearsay *From Page 6*

considering that the desired information might be found through more traditional and less burdensome means.

But whether electronically generated information is evidence at all or hearsay, Grimm's opinion has given corporate counsel and their trial lawyers much to think about as they prepare to prove their cases with electronic information. Lawyers may ignore this opinion at their peril and hope that lightning strikes for them – but as Grimm observed, “counsel would be wise not to test their luck unnecessarily. If it is critical to the success of your case to admit into evidence computer stored records, it would be prudent to plan to authenticate the record by the most rigorous standard that may be applied.”

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# Your Board's Work

By Jillian Barron, Sebris Busto James, WDTL Secretary

The WDTL Board of Directors held its annual retreat in June and met again during the annual convention in Vancouver, B.C. in July. During these sessions, the Board discussed its objectives for the upcoming year, as well as a variety of other issues.

**Mandatory Arbitration.** The Board discussed concerns about apparent bias on the part of individuals serving as arbitrators, and potential remedial action. It was agreed that the Board will encourage more participation by WDTL members as Panel arbitrators; consider what action can be taken to encourage government attorneys to be able to sign up as arbitrators (some government agencies currently have rules that create hurdles to their attorneys serving as arbitrators); and have the Judicial Liaison Committee approach judges about the possibility of putting together a non-mandatory CLE for arbitrators, which would address issues such as bias.

**Limited Practice Officers.** The Board discussed the State Bar's current consideration of creating a limited legal license for non-lawyers to practice in some areas, such as preparing documentation for real estate transactions. It was agreed that the Board should monitor the Bar's progress on this issue and gather information about the experience in other states that have authorized limited practice.

**Rules of Engagement for Medical Discovery.** The Board discussed initiating an interactive process with doctors to come up with some general protocols for working together. The process might involve creating a universal medical release that would be accepted by WDTL, WSTLA, and the medical profession. Former

WDTL President Steve Stocker will lead a special study group that will propose some model guidelines.

**Creation of a WDTL PAC.** The Board approved a proposal to take initial steps to create a WDTL PAC and a PAC committee to review and recommend potential contributions.

**Judicial Independence.** Former WDTL President Jeff Frank has volunteered to work with the Judicial Liaison Committee to decide what WDTL can do to support an independent judiciary. Jeff has been active

in various efforts in this regard, and helped establish the Voting for Judges website, which provides information on judicial candidates.

**Committee Involvement.** In order to encourage committee involvement, the Board has invited Committee Chairs to attend Board meetings, and will be asking them to attend and provide updates on their committees on a rotating basis over the year. The Board will also be inviting regional representatives to attend Board committee meetings in September, and possibly later in the year.



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# President's Column – Rick Roberts

By Rick Roberts, Law Office of Sharon J. Bitcon



It is an honor and privilege to serve as your President. There are a number of issues I hope to work on this year, not the least of which is the subject of this column, mandatory arbitration. However, before I move on to that, I wish to thank everyone who attended in the Annual Convention in Vancouver. I

planned an open format to encourage the discussion of issues we face in our practice, and I am pleased that it turned out as well as it did. Special thanks go to our Executive Director, Kristin Lewis, for making our stay at the elegant Sutton Place Hotel so wonderful, and to past Presidents, Andy Cooley and Roy Umlauf, for leading the discussion panels.

## Mandatory Arbitration: Is It Broken?

Recently, a member contacted me about a bad experience he had in an arbitration that forced him to exclaim: "Arbitration is so broke, it can't be fixed. It should be scrapped altogether." I sympathized with him as his particular experience was egregious, but MAR arbitration is here to stay. Although we are trial lawyers, we do so many more arbitrations these days. Is arbitration an adequate substitute for trial? No. The courts believe it has reduced their case load. For our clients, arbitration is less expensive than trial, but the results are only occasionally satisfactory. While arbitration may not be an adequate substitute for trial, it is here to stay, and the better question to ask ourselves is, "What can we do to make it better?"

## Are You on the List?

One of the biggest complaints about arbitration strike lists is that they mostly seem to be made of plaintiff lawyers. Have you and all of your colleagues in your office signed up to be an arbitrator for the counties where you practice? Please contact the arbitration department for those counties or visit the WDTL website for links to signup forms and oaths for a number of counties. If you are signed up, is the information current? For those counties that provide information on proposed arbitrators, it is always encouraging to see a potential arbitrator who has arbitrated 10, 20, or even more times. If you have not updated your information since you initially signed up then you are not letting everyone know how experienced you are.

## Check the List-Serve

If there are proposed arbitrators on your strike list that you are not familiar with, send a request on the list serve to get information from other members. It may be best to limit your request to the one or two you don't know rather than all five. Also, help others. When you recognize someone who has arbitrated one of your cases, let that person know. Especially if you have had a great experience, let others know. A great arbitrator can have either a plaintiff or defense practice. An arbitrator who fairly evaluates a case and makes appropriate rulings should be identified and promoted.

## When You Serve, Serve Fairly

"Leveling the playing field" does not mean making up for every bad arbitration award you have received. It means taking your job as the arbitrator seriously. Read all of the submitted materials, make rulings that are based on the evidence and are consistent with the rules, and ignore outside influences. Every party benefits when the arbitrator takes his or her job seriously and works to render a result that is fair, reasonable, and based on the evidence. It should be the goal of every arbitrator that at the end of the hearing, both parties walk away with the belief that process was fair, the evidence was carefully reviewed, their arguments were heard, and if given the opportunity, they would agree to appear before that arbitrator again.

Bob and his doctor would like you to pay for the injury he sustained on the job last March.

Bob and his doctor also swear he's incapable of ever working again.

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# News Flash: Civil Defense Lawyers are Great People

By John Laney, Seattle University School of Law

With the summer about to end and another fall coming, another bright eyed crop of 1Ls will be entering our state's three law schools. This may come to a shock to many readers, but most people do not enter law school thinking, "I want to be a civil defense attorney." Unfortunately, from a law student's perspective, a civil defense practice is not viewed as favorably as other practice areas. If you are willing to take some time and visit your local law school, you can help change that perception.

As a former small business owner, I became interested when the WDTL gave a panel discussion at Seattle University. Afterwards, I became a member and started attending various meetings and brown bag lunches. I found the brown bag lunches a great place to obtain context to some of the general doctrines learned in law school. Through this exposure, I started to feel like civil defense is where I want to practice.

Currently, I am working as a law clerk at Forsberg & Umlauf, P.S., a law firm that is devoted to civil defense. The attorneys at Forsberg & Umlauf have consistently showed me that civil defense lawyers are ethical, fun, and talented attorneys. My interactions with the attorneys there (all WDTL members) have increased my substantive legal skills and given me great perspective. It has also ensured that after the bar I will be practicing an area of law with peers (WDTL members) who are more than just great attorneys but who are also great people.

Furthermore, my experience at Forsberg & Umlauf has showed me that despite popular belief, civil defense firms are filled with attorneys who

help the community. At the annual attorney retreat, we participated in a team-building exercise that built bikes to be donated to the First School.

*Continued on Next Page*

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Additionally, Ms. Susan McIntosh has introduced me to the fantastic work she does for children through Family Law/CASA of King County.

Many idealistic young law students can think of nothing worse than being a defense attorney. It may be “sexy” to tell someone that your last success involved obtaining a million dollars on behalf of a client who suffered a million dollars worth of damage. However, to proclaim that you just got a jury to agree that your client was not negligent can be just as fulfilling. It is always unfortunate when someone is injured or suffers a loss, but it is also a tragedy when Mom & Pop Small Business is shut down because it can’t afford a loss that it did not cause. My work at Forsberg & Umlauf has helped show me that a good defense attorney will uncover the facts to ensure that his or her client only pays their fair share. Justice requires a fair outcome for all parties in a lawsuit.

WDTL attorneys do not have a strong enough presence in the law schools. Without exposure, it is easy to forget that justice requires zealous advocates on both sides of the “v.” I encourage you all to take some steps to raise the profile of civil defense attorneys in local law schools. Last year the WDTL sponsored a networking event at Seattle University School of Law, and this upcoming year I ask that you take it to the next level.

All of the law schools have a variety of programs for practitioners to help mold future ranks. I encourage you all to participate, be it through mentoring a law student, attending a networking event, or giving a presen-

tation in a substantive practice area. Furthermore, you could also invite law students when you give presentations or CLE’s in the community. If you are interested in helping to raise the average law student’s awareness of what the WDTL is all about, please get involved.

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WDTL Member David LeMaster is pleased to announce the expansion of his practice as a mediator with an emphasis on life and disability insurance coverage disputes involving the application of ERISA (Employee Retirement Income Security Act) and property damage insurance coverage claims involving allegations of bad faith. Dave is a shareholder at Porter, Kohli & LeMaster, P.S. He began serving as a mediator in 1997 and is on the U.S. District Court for the Western District of Washington's Rule 39.1 Mediator Panel.

# Welcome New Members

WDTL welcomes the following members who have recently joined our organization.

A big THANK YOU to our members who referred these individuals to WDTL.

**Dylan T. Becker**

Smith Freed & Eberhard

*Referred by Glenn Barger*

**Catherine G. Brumbaugh**

Betts, Patterson & Mines, P.S.

*Referred by Karen Bamberger*

**Eric S. Chavez**

*Referred by Shawn Lipton, Seattle U Law*

**Evan Daniel Chinn**

Sebris Busto James

*Referred by Jillian Barron*

**Patrice C. Cole**

Allstate Staff Counsel

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**Mark K. Conley**

Slagle Morgan LLP

*Referred by Slagle Morgan LLP*

**Teresa Daley**

Meyer, Fluegge & Tenney, P.S.

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Fasy Gordon, Thomas, Honeywell,

Malanca, Peterson & Daheim LLP

*Referred by David Jensen*

**Ronald Alan. Franz**

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**Nicholas Gasca**

Seattle University School of Law

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**Megan Hazel. Gebhardt**

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**Thomas V. Harris**

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**Lisa Christine Williams**

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*Referred by Kimberly D Baker*

**Jennifer K. Wyatt**

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*Referred by Jennifer Campbell*

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Seattle, WA 98101-2338  
206.689.3052 voice  
206.292.0460 fax  
jcampbell@schwabe.com

### Workers' Compensation

Mary E. Levenson  
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Seattle WA 98104  
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mlevenson@elms-flynn.com

## REGIONAL REPRESENTATIVES

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### Southwest Washington

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Ste 1102, W 601 Main Ave.  
Spokane WA 99201  
509.624.8988 voice  
509.623.1380 fax  
ebruya@kkbowman.com

### North Sound

Open

## ADMINISTRATION

### Executive Director

Kristin Lewis  
701 Pike Street, Suite 2200  
Seattle WA 98101  
206.749.0319 voice  
206.749.0321 fax  
kristin@wdttl.org

# WASHINGTON DEFENSE TRIAL LAWYERS

## Application for Membership

1. The undersigned hereby makes application for membership with the Washington Defense Trial Lawyers, representing that a substantial portion of my practice is devoted to representing defendants, companies, or entities in civil litigation:

Name \_\_\_\_\_

Firm Name \_\_\_\_\_

Office Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Home Address \_\_\_\_\_

Phone ( \_\_\_\_\_ ) \_\_\_\_\_ WSBA Bar # \_\_\_\_\_

FAX ( \_\_\_\_\_ ) \_\_\_\_\_

E-mail \_\_\_\_\_

2. Year of Admission to Bar \_\_\_\_\_ Legislative District \_\_\_\_\_

3. State degrees held, both academic and law, year of graduation and school:  
\_\_\_\_\_

4. If you were referred to WDTL by a fellow attorney, please list name here:  
\_\_\_\_\_

5. 2007-2008 Membership Dues

Attorneys

Admitted to the Bar more than 5 years \$250.00  
Admitted to the Bar less than 5 years \$200.00

Other

Government Attorney \$125.00  
Retired Member \$100.00  
Paralegal \$75.00  
Law Student \$10.00

6.a. YES! I would like to serve on the following WDTL Committees.

- |   |   |
|---|---|
| <input type="checkbox"/> Amicus                     | <input type="checkbox"/> Practice Development |
| <input type="checkbox"/> Court Rules                | <input type="checkbox"/> Programs             |
| <input type="checkbox"/> Community Service/Pro Bono | <input type="checkbox"/> Publications         |
| <input type="checkbox"/> Judicial Liason            | <input type="checkbox"/> Strategic Planning   |
| <input type="checkbox"/> Legislative                | <input type="checkbox"/> Technology           |
| <input type="checkbox"/> Membership                 |   |

6.b. YES! I would like to join the following sections

- |  |   |
|--|---|
| <input type="checkbox"/> Construction          | <input type="checkbox"/> Insurance              |
| <input type="checkbox"/> Commercial Litigation | <input type="checkbox"/> Maritime               |
| <input type="checkbox"/> Employment            | <input type="checkbox"/> Product Liability      |
| <input type="checkbox"/> Government Liability  | <input type="checkbox"/> Professional Liability |
| <input type="checkbox"/> In-House Counsel      | <input type="checkbox"/> Workers' Compensation  |

7.  I would like to contribute \$150.00, \$100.00, \$50.00 (minimum \$20.00) to fund WDTL's legislative advocacy and outreach program.

*I understand that pursuant to Public Law 103-66, this portion of my annual WDTL dues is not deductible from federal income taxes as a business expense*

8. Dues \$ \_\_\_\_\_ + Legislative Contribution \$ \_\_\_\_\_ = TOTAL:\$ \_\_\_\_\_

Please make check payable to: WASHINGTON DEFENSE TRIAL LAWYERS and mail to:

MEMBER SERVICES, 4141 AGATE ROAD, BELLINGHAM, WA 98226

Or fax with credit card information to (206) 202-3776

Payment:  MC  VC  AmEx Expires: \_\_\_\_/\_\_\_\_ # \_\_\_\_\_

Credit Card Authorization Signature \_\_\_\_\_

Questions? Contact Kristin Lewis, WDTL Executive Director at (206) 749-0319 or kristin@wdtl.org

9. Dated this \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_\_

10. Signature of Applicant: \_\_\_\_\_

# Proposed WDTL Events Calendar for 2007-2008

(register online at [www.wdtl.org](http://www.wdtl.org))

## October

- 10-15 DRI Annual Meeting - Washington D.C.
- 3-24 CLE - Defense Academy II
- 30 CLE - Government Liability -  
Preston Gates - Seattle
- 30 Judges' Reception - Preston Gates - Seattle

## November

- 2 CLE - Joint Idaho/Washington Ethics  
Seminar – Coeur D' Alene Resort, Idaho
- CLE - Law Practice Management -  
Puget Sound
- CLE - Update on E-Discovery – Seattle
- CLE - Yakima CLE

## December

- 6 CLE - Ethics followed by WDTL  
Holiday Party – College Club
- 7 CLE - Annual Tort Law Update – Seattle
- 14 CLE - Asbestos Law Update – Seattle

## January

- 22 Judicial Dinner – Tacoma
- 24-26 CLE - Snowbreak – Sun Valley  
(in conjunction with SLDO meeting)

## February

- 1 CLE - Annual Update on  
Construction Law – Seattle

## March

- CLE - Annual Update on  
Construction Law – Portland

## April

- 4 CLE - Insurance Law Update – Seattle
- CLE - Judicial Reception – Spokane
- CLE - Advanced Trial Tactics – Seattle

## May

- CLE - Construction Defect Academy – Seattle

## July

- 17-20 Annual Convention - Harrison Hot Springs, B.C.



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